November 1, 2023

Ref.: 305087

Pei.co.il

To: All Tender Participants

Dear Sir / Madam,

## Re: Public Tender No. PD23001211 (the "Tender") - Clarifications

The Company has received certain requests for clarification regarding the Tender, in accordance with Section 5.1 thereof, provided below (the "Questions"). Next to each Question is the Company's

answer, which shall be considered by the Company as authoritative.

		Question	<u>Answer</u>
1	Lead time	Lead time requested 18-20 weeks	Accepted
3.	Invitation	4.8 "Failure of a winning bid to deliver a complying Bank Guarantee within 14 days of being notified of it's award is a fundamental breach of this tender" 14 days is short, we can offer 30 days	Accepted
4.	Invitation	The 14 day period to deliver a Bank Guarantee appears several times within the terms, as is always stated as a reason to cancel the contract if breached.	Accepted
5.	Annex E "Agreement for the Supply of Goods"	If awarded the LD's are 0.25% for the first 2 weeks of delay per day, after 2 weeks this is increased to 0.5% per day, this increases to 1% per day after 4 weeks to a cap of 20%. We will offer 0,25%/day at Max. 10%	Accepted

Thank you for your continued interest in the Tender; we look forward to receiving your bids.

Sincerely,

Eran Rheinisch

Procurement and Engagements Department

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